

## Message Text

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ORIGIN FAA-00

INFO OCT-01 NEA-10 ISO-00 EB-07 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 L-03 /032 R

DRAFTED BY FAA/AIA-230:DMOORE:PMA

APPROVED BY EB/OA/AVP:AJWHITE

EB/OA/AVP:JSGRAVATT

NEA/ARN:TJCAROLAN

-----280748Z 109326 /14

P 272303Z MAY 77

FM SECSTATE WASHDC

TO AMEMBASSY AMMAN PRIORITY

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E.O. 11652: N/A

TAGS: EAIR, JO

SUBJECT: PROPOSED FAA REIMBURSABLE MOA FOR TECHNICAL  
ASSISTANCE TO GOJ

REF: (A) AMMAN 2904; (B) AMMAN 2835; (C)  
STATE 48316

1. FOLLOWING REPLIES ARE KEYED TO PARAGRAPHS IN REFTEL B.  
RESPONSE TO ADDITIONAL POINTS RAISED IN REFTEL A AND  
FAA PROPOSED CHANGES TO MOA WILL BE ADDRESSED SUBSEQUENTLY  
IN THIS MESSAGE.

(A) REFERENCE PARA. 1.B. EMBASSY ASSUMPTION IS CORRECT  
AND FAA REQUESTS THAT DGCA BE SO ADVISED.

(B) REFERENCE PARA. 1.C. REQUIREMENT FOR AIR TRAFFIC  
CONTROL SPECIALIST TO IDENTIFY TRAINING REQUIREMENTS  
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HAS BEEN DELETED FROM HIS SCOPE OF ACTIVITIES. HIS  
TIME IN-COUNTRY IS REDUCED ACCORDINGLY AS NOTED IN  
PARA. 3 BELOW.

2. COMMENTS REGARDING ADDITIONAL POINTS REFTEL A  
FOLLOW:

(A) REFERENCE PARA. 2. FAA DOES NOT RECALL ANY MENTION MADE TO MR. GHANDOUR THAT COST SHARING A POSSIBILITY, HOWEVER, FEASIBILITY OF REDUCING TIME-IN-COUNTRY OF FAA SPECIALIST AND STILL ACCOMPLISHING OBJECTIVE WAS DISCUSSED. THIS, IF ACCEPTABLE TO GOJ, WOULD REVISE TIME IN-COUNTRY AND OVERALL COST AS NOTED BELOW (PARA. 3). MR. GHANDOUR MAY HAVE MISTAKENLY INTERPRETED PROPOSAL AS COST SHARING PROPOSITION.

(B) REFERENCE PARA. 5. ESTIMATED FAA TEAM DEPARTURE FOR JORDAN IS APPROXIMATELY ONE MONTH AFTER MOA CONSUMMATED. DGCA SHOULD BE ADVISED THAT EARLIEST TIME TEAM WOULD NOW ARRIVE (IF MOA CONSUMMATED BY JUNE 1, 1977) WOULD BE FIRST WEEK IN JULY.

3. REVISED DURATION OF FAA TEAM ON PROJECT AND ATTENDANT COST AS FOLLOWS:

(A) TEAM LEADER, 9,100 U.S. DOLLARS FOR THREE WEEKS IN-COUNTRY (TWO WEEKS AT THE INITIATION OF TASK AND ONE WEEK TO PRESENT FINAL REPORT AT END OF PROJECT).

(B) FOUR TEAM MEMBERS (ONE AIR TRAFFIC CONTROL SPECIALIST, ONE ELECTRONIC ENGINEER, AND TWO FLIGHT STANDARDS SPECIALISTS), 44,800 U.S. DOLLARS FOR FIVE WEEKS EACH IN-COUNTRY PLUS ONE WEEK EACH IN U.S. PREPARING REPORT.

(C) TWO AVIATION CONSULTANTS ON DOMESTIC ASSIGNMENT, 4,100 U.S. DOLLARS PER MAN FOR ONE MONTH EACH.

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(D) THREE WEEKS FAA/W SECRETARIAL SUPPORT, 1,300 U.S. DOLLARS.

4. REVISED ESTIMATED COSTS DISCUSSED ABOVE DO NOT PROVIDE FOR ROUND TRIP TRANSPORTATION FROM LONDON TO AMMAN AND RETURN OR HOTEL ACCOMMODATIONS SINCE WE PRESUME THAT THE GOJ WILL:

(A) FURNISH AIRFARE TO CLOSEST POINT TO U.S. (LONDON);  
AND

(B) PROVIDE HOTEL ACCOMMODATIONS FOR ALL FAA TEAM MEMBERS DURING THEIR STAY IN JORDAN.

CHANGES DISCUSSED ABOVE RESULT IN A 42,300 DOLLAR REDUCTION FROM FAA'S INITIAL PROPOSAL OF 105,600 DOLLARS. ALTHOUGH FAA IS NOT IN A POSITION TO GIVE FIRM COSTS, THEY BELIEVE THAT ACTUAL FAA EXPENSES WILL NOT EXCEED

REVISED TOTAL ESTIMATED COSTS OF 63,300 DOLLARS. IN THIS CONNECTION, GOJ SHOULD BE REMINDED THAT FAA WILL BILL ONLY FOR ITS ACTUAL COSTS WHICH COULD BE LESS THAN ESTIMATED.

5. IF GOJ CONCURS WITH PROJECT AND ATTENDANT FINANCIAL CHANGES AS NOTED IN PARA. 3 AND 4 ABOVE, EMBASSY REQUESTED MAKE NECESSARY CHANGES TO TEXT OF ORIGINAL MOA (REFTEL C) AND OBTAIN GOJ WRITTEN ACCEPTANCE. NOTIFICATION BY EMBASSY OF GOJ ACCEPTANCE WILL CONSUMMATE AGREEMENT. VANCE

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## Message Attributes

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**Review Markings:**  
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